

**COMMERCIAL COMMITTEE REPORT FOR PRESENTATION AT THE QUARTERLY
MEETING ON 25th OCTOBER 2019**

Date of Reported Meeting: Thursday 26th September 2019

Date of Next Meeting: Thursday 28th November 2019

FPS 2nd Quarter Statistics

The FPS Commercial Committee felt the market has been suppressed, with jobs being consistently held back, however it was noted the uncertainty around Brexit may be affecting this. It is felt main contractors are tightening margins and the FPS needs to sell the message that buying quality to start with is more cost effective than buying cheap and having to rectify issues which arise.

Why use an FPS member

The Commercial Committee reviewed the leaflet promoting *why use an FPS member* and it was suggested the FPS could target RIBA, ICE and the ICS to require FPS members, it was agreed to find out which forums are available for the FPS to present on buying assurance from the FPS.

Fair Certification Standard for Evidence and Escalation

The FPS Commercial Committee are looking at how to tackle the issue on fair certification, it was agreed to put together an escalation policy document to say to clients this is what the standard for evidence is.

Fair Certification Editorial

It was agreed that Debbie Darling produce an editorial piece rather than continuing with a position paper. The Chair agreed to send Debbie Darling points on why fair certification matters, it was noted the discussion on Fair Certification standard for evidence and escalation should help.

Build UK

Build UK have identified terms that are being seen in contracts and that Contractors feel are unfair. From this Build UK will be producing a best practice guidance.

JCT Report

The FPS is currently represented by Steve Wood, BBGE however there was no JCT report since the last meeting.

EFFC Sustainability WG

The Commercial Committee received an update from the EFFC Sustainability WG which prompted a discussion on sustainable concrete and carbon emissions.